COMPASS CONSTRUCTION COMPANY

OUR REMODELING PROCESS

OUR TRIED & TRUE WAY OF GUARANTEEING YOU A GREAT REMODELING JOURNEY

COMPASS
GUIDE | DESIGN | BUILD

02

WHY DOES HAVING A PROCESS MATTER?

Our remodeling process is your, and our, guide throughout your building journey! This guide shows you what to expect for each next step, and helps explain where we're currently at within the process. There is much, much more than what you see here, but we will guide you along through the rest!

A LITTLE ABOUT US

When we started Compass, we knew we wanted to be different. We knew the “normal” remodeling experiences we had heard about [poor communication, a messy house, and going over budget on projects] were not going to cut it for us. **“Normal” is not our goal, remarkable is.**
In order to achieve everything we set out to do, it became clear that our clients did not only want but *needed* that central point of contact to handle their whole project. They didn't want to be in charge of five different groups to get the job done in a professional manner, on time, and on budget; nor did they feel confident enough to do so.
That is where we strive. Being the advocate for our clients to make sure their dreams are coming true, all while providing a higher quality remodel and experience.

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CONNECT

- **INITIAL CONTACT**
- **PHONE CONSULTATION**
- **REALISTIC BUDGET AGREEMENT**

Thank you for reaching out to us! We are excited and honored to be a part of your remodeling journey! We take extreme pride in guiding our clients through their remodeling journey, no matter what stage they contact us at.

During our scheduled 10-20 minute **phone consultation** we have the opportunity to learn more about each other and ask a series of questions to learn how we can serve you best. We will also talk about the type of contractor you are looking to hire. We understand that we're not always the right fit for everyone and every project. Let's talk about it and find out together! *Good communication* is the number one way to achieve a successful project and happy customers.

How much are you looking to invest? Setting the right budget is the most important part of any project. During our call, we will help set a realistic range and help come up with ideas that will provide the best value for your investment!

"GOOD COMMUNICATION IS THE NUMBER ONE WAY TO ACHIEVE A SUCCESSFUL PROJECT AND HAPPY CUSTOMERS."

04

CONCEPT

FREE IN-HOME CONSULTATION

DISCUSS YOUR VISION

PROJECT DEVELOPMENT AGREEMENT

You can expect our **In-Home Consultation** to be about 30-60 minutes. Having the opportunity to step inside your home and be able to visually see the space is a great value to us.

Being inside your home allows us to better understand what is working for you and what is hindering. It also allows us to see any other areas of the home that may be affected by your proposed remodel and to help you problem-solve. Seeing the existing space helps us to better understanding your initial **vision**! Once we've gathered this information and formed some clearer thoughts we're able to provide you with a free ballpark range where we believe your project could fall into. This range is based on our past estimates & experience and current material pricing.

At the end of the visit, we will show you a mock presentation of everything that is typically included within our Project Development Service. If you are comfortable with moving forward based off our initial discussions we would then enter into a **Project Development Agreement**. This agreement states that you are hiring Compass to create drawings, fashion a design scheme, and assemble a detailed proposal of what completing your project would look like.

05

CREATE

- **LAYOUT & 3D MODEL**
- **MATERIAL SELECTIONS**
- **FIXED PRICE PROPOSAL**

After we have received the Project Development Agreement we get to work! We'll start by sending you a design questionnaire geared towards your project type & set up a day and time to where we may return to gather specific dimensions and talk about your design further. Then, it's back to the drawing board to create your **layout & 3D model**!

While we're working on the layout & 3D model we will also begin the **material selection** process and scheduling a trade-day. This is where our valued trade partners can see their potential work area in person to provide an accurate estimate. There will be a series of meetings throughout this process to make sure we're getting everything just right with your layout, selections and budget.

After all of the details are figured out we are then able to create your **fixed price proposal**. Since we didn't leave out any details during this phase we should have an accurate price of what your remodel will cost and you'll be able to review it line by line. *Complete transparency*. Ready to move forward? Construction is the next step.

06

CONSTRUCT

- **PERMITS & PLAN SETS**
- **ONLINE MANAGEMENT**
- **PROJECT MANAGEMENT & CONSTRUCTION**

Once we have your signed contract and the project's **permit** in hand, we are ready to build your project! As a full-service design-build company, we transition to become the builder overseeing all aspects of the construction process.

Communication is vital for a smooth-running job site. This is why we have invested in an **online project management software**. Here is where all of our correspondence lies, your budget detailed out, files and drawings uploaded, schedule posted, and more. It's our main communication hub, ensuring that you're never in the dark.

As the **general contractor**, we run the construction site, coordinate trade partners, supply all of the materials, and keep it all clean - while keeping you in the loop.

"AS A FULL-SERVICE DESIGN-BUILD COMPANY, WE TRANSITION TO BECOME THE BUILDER, OVERSEEING ALL APSECTS..."

07

CELEBRATE!

- **MOVE-IN READY CLEAN**
- **WARRANTY**
- **ENJOY!!**

Since we've invested in some of the industry's best job site cleanliness tools and practices, our sites are always top-notch. But even with these amazing tools and team members, dust still finds its way around. Once construction is complete, we'll provide you with a **move-in ready cleaning** of our work area! This is just another way we try to be different for our valued clients.

We stand behind our work. We strive to install products according to the manufacturer's installation instructions, assuring that your products are covered by their manufacturer warranty. We also offer a one-year limited **warranty** on our craftsmanship. You will be given a full description of our warranty policy and procedure within your client packet.

Whether our stay is long or short, we're sure you'll be ready to use and **enjoy** your new space! We are excited to be a part of your journey, thank you for the opportunity!

"WE ARE NOT A TEAM BECAUSE WE WORK TOGETHER. WE ARE A TEAM BECAUSE WE RESPECT, TRUST, AND CARE FOR EACH OTHER."

VALA AFSHAR

WELCOME TO THE TEAM!

WE'RE SO GLAD YOU'RE HERE!

We can not do this alone, you are a vital part of your remodeling journey! Always know, we are here for you 100%, we are ***your*** advocate through it all. Thank you for placing your trust in us during this exciting time in your life! We are excited to be a part of it!

We hope you are just as excited as us with getting started within **Our Remodeling Process**. Along with great communication, it truly is the key to a great remodeling journey.